



Tips for Incorporating Quotes

Quotations are an important part of an essay. They can provide illustration, validation, emphasis, and discussion analysis. However, it can be difficult to find the appropriate place to include a quote. But when using quotes, just remember:

P.Q.D.

- ✓ **Point** → First, make the point or argument that is going to be supported by the quote.
- ✓ **Quote** → After you make your point, include a few words to introduce the quote, and then accurately place the quote word-for-word in quotation marks. Follow up with the proper citation afterwards.
- ✓ **Development** → Once you have included the quote, develop your point by explaining how the quote is relevant, or explain how it expands your argument.